



46

Smart lockers installed

PIN

PIN access method to rent a
locker

486

Successful locker payment
rentals per month

SPORTS & RECREATION

PAY & STORE

UNITED KINGDOM

Having More Fun, with Less Storage Friction

Inflata Nation Colindale welcomes families to its indoor inflatable park in North London. Before joining the fun, guests need somewhere to leave bags, shoes, and loose belongings.

Inflata Nation already had traditional coin-based lockers, which were slow and inconvenient to use. As a result, guests often left items in public areas, while staff spent time helping them manage their belongings. The venue needed easier storage that would free its team to focus on the guest experience.



Inflata Nation's Challenges

An ageing locker system

The existing lockers were slow and awkward to use, creating frustration during a routine part of the visit.

Repeated staff assistance

Helping visitors manage their belongings drew staff attention away from other parts of the guest experience.

Belongings left out

Guests often left bags, shoes, and other items in public areas, adding to staff's housekeeping responsibilities.

An affordable upgrade

The venue needed better storage through an affordable model that could also generate additional locker revenue.

A SMARTER SOLUTION

Discovery

The priority was to make storing belongings easier for visitors while reducing the recurring support needed from the venue team.

Solution & Recommendation

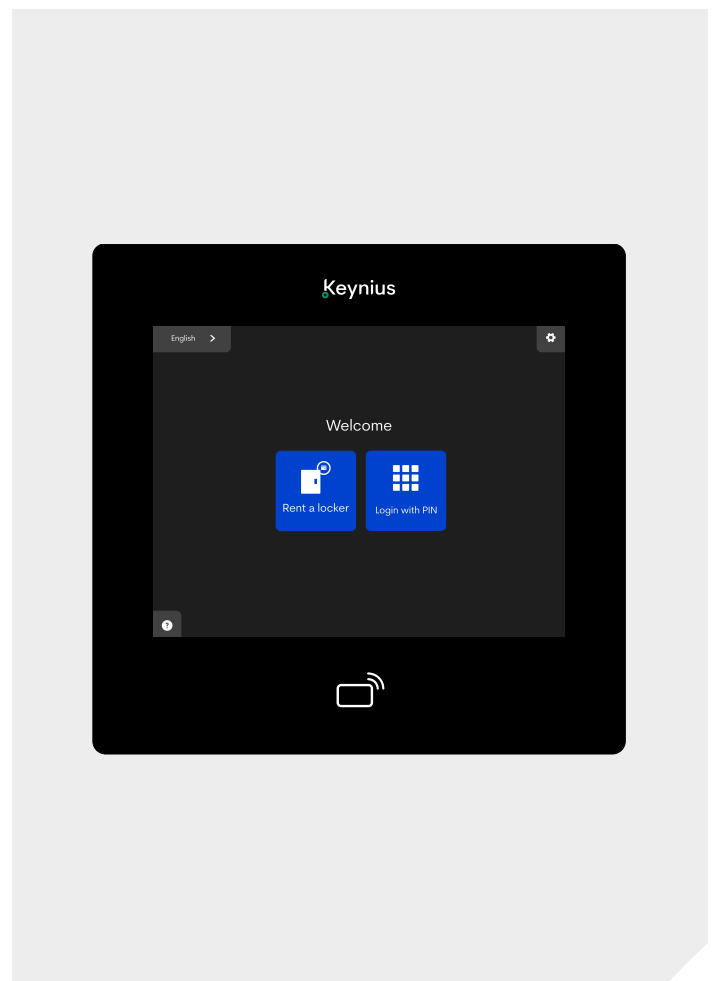
LOKT delivered the revenue-share installation using Keynius Smarty and a contactless payment terminal, allowing guests to pay for storage at the venue.

Commercial Model

The shared revenue model combined free locker supply and installation with a share of rental income for the venue.

Why Keynius

With Keynius Smarty touchscreen terminal, guests create their own PIN to open a locker and use that same PIN to access it during their visit. Staff have complete access to reporting, and admin controls to adjust or override any lockers on demand.





The Results: Easier Storage, More Guest Focus

The new lockers simplified guest storage and reduced the need for staff assistance. The project brief reports increased locker revenue, while LOKT reports higher usage and improved customer feedback.

Guests manage storage more independently, giving the team more time to focus on their visit.

Lockers are being used 486 times per month, a reported increase from the previous locker system.

With the lockers in use more often, it has also led to an increase in revenue for Inflata Nation.

Free supply and installation made the upgrade accessible through the shared revenue arrangement.

Conclusion

For Inflata Nation, easier storage has become a regularly used part of the guest experience. The smart lockers are used, on average, 486 per month, allowing guests to put their belongings away independently, while giving staff more time to focus on their visit.

The shared revenue model also made this upgrade possible without upfront costs for locker supply and installation, while giving the venue a share of rental income.

Smart lockers for every solution

Contact us now to learn how Keynius can turn your storage problems into practical, profitable solutions.

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